

BrowbeatenCorp
Schiphol Airport
Amsterdam
The Netherlands

Date: Tuesday 12th April 2016

Subject: Oracle License Review at BrowbeatenCorp

Dear Sir or Madam,

The License Management Services Group is responsible for ensuring that our customers' use of Oracle software is legal and in accordance with the terms and conditions specified in our software agreements.

As a standard practice, a number of our customers are reviewed on a periodic basis to ensure a balanced verification is made of Oracle's customer base. Under the right contained in our software agreements, I am writing to inform you that BrowbeatenCorp has been selected for a review, and your Oracle Account manager has been notified accordingly.

The review will verify your current licensing position and establish a baseline of your current usage. The objective of the review is to check that your licensing is adequate for your current use of Oracle software. At the end of the review, you will be provided with a report documenting your current compliance position with your agreements and be notified of any compliance matters that require attention.

Specifically, the review process will:

1. Agree the Oracle licenses which you currently hold;
2. Determine the deployment and measure use of Oracle Programs across your organisation;
3. Establish the process, if required, for ensuring license compliance;
4. Document all the findings above.

To start the process, please can you confirm the name and contact details of a license Review Co-ordinator at BrowbeatenCorp within the next 10 days, who will act as a single point of reference for the License Management Service Group, and who will liaise internally, involving the appropriate people within BrowbeatenCorp as and when required.

I would note finally that the License Management Services Group is an impartial team within Oracle's Finance organisation, with the sole remit to validate compliance.

Yours sincerely,

Colin Beelzebub, LMS CONSULTANT

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